

## ANNEX VI FINAL NARRATIVE REPORT

- This report must be completed and signed by the Contact person
- The information provided below must correspond to the financial information that appears in the financial report.
- Please complete the report using a typewriter or computer (*you can find this form at the following address <Specify>*).
- Please expand the paragraphs as necessary.
- *Please refer to the Special Conditions of your grant contract and send one copy of the report to each address mentioned*
- The Contracting Authority will reject any incomplete or badly completed reports.
- Unless otherwise specified, the answer to all questions must cover the reporting period as specified in point 1.6
- Please do not forget to attach to this report the proof of the transfers of ownership referred to in Article 7.3 of the General conditions.

### 1. Description

---

1.1. Name of beneficiary of grant contract:

Regional Development Agency (RDA) PORIN Ltd., Rijeka

1.2. Name and title of the Contact person:

Ranko Tadic, Project Manager

1.3. Name of partners in the Action:

NGO Eko Liburnia, Rijeka

1.4. Title of the Action:

**REGINA** – Introduction and Implementation of the Sustainable Regional Rural Development Model Based on Certified “Green” Entrepreneurship

1.5. Contract number:

91300

1.6. Start date and end date of the reporting period<sup>1</sup>:

1<sup>st</sup> April 2005 - 31<sup>st</sup> March 2007

1.7. Target country(ies) or region(s):

Croatia, Primorsko-Goranska County (PGC)

1.8. Final beneficiaries &/or target groups<sup>2</sup> (if different) (including numbers of women and men):

---

<sup>1</sup> The entire implementation period of the Action

<sup>2</sup> “Target groups” are the groups/entities who will be directly positively affected by the project at the Project Purpose level, and “final beneficiaries” are those who will benefit from the project in the long term at the level of the society or sector at large.

# local communities and governments of 15 towns/municipalities from Primorsko-Goranska County (Delnice, Fuzine, Klana, Krk, Lovran, Mali Losinj, Moscenicka Draga, Mrkopalj, Novi Vinodolski, Rab, Rijeka, Skrad, Vinodolska, Vrbnik and Vrbovsko) where local workshops were held and entrepreneurial potential investigation (EPI) performed.

# 151 existing and potential entrepreneurs whose business ideas were examined by the Project team through the entrepreneurial potential investigation (EPI).

# 76 selected existing and potential entrepreneurs assisted by the Project team in preparation of their business concepts and/or plans.

# 12 selected existing enterprises assisted by the Project team in provision of organic inspection and certification of their products and services (total of 19 persons, 10 men and 9 women).

# 12 selected existing entrepreneurs who attended Project organised study tours to Italy (November 2006) and Austria (March 2007) - 10 men and 2 women.

# members of two new local associations of agricultural producers established at islands sub region in 2005 and 2007.

# members of regional cooperative “Zeleno i plavo” (“*Green and Blue*”) established in 2006 - 17 existing food production entrepreneurs from the Project area with more than 100 workers.

# local communities and governments of 6 towns/municipalities from Primorsko-Goranska County (Delnice, Klana, Krk, Novi Vinodolski, Rab and Vrbovsko) where REGINA info-points were established – Project provided furniture & equipment and training of the staff.

1.9. Country (ies) in which the activities take place (if different from 1.7):

## **2. Assessment of implementation of Action activities**

---

### 2.1. Activities and results

#### **SECOND PROJECT YEAR (APRIL 2006 – MARCH 2007)**

##### **PROJECT TEAM CHANGES**

Some changes in Project team occurred since mid-term interim period covering the first Project year (April 2005 – March 2006), as follows:

# EXPERT ON SME DEVELOPMENT (ESME) – **Doris Sosic** was part-time engaged by Eko Liburnia through four contracts covering period of 17 months (April 2005 – August 2006). From September 2006 – March 2007 (seven months) she was employed and paid for her Project engagement by the RDA PORIN Ltd through her salary.

# PROJECT ADMINISTRATOR /ASSISTANT ON SME DEVELOPMENT 1 (PA/ASME 1) – **Mirta Klaricic**, employee of RDA PORIN Ltd, was working on the Project from April 2005 – mid-October 2006 when she took maternity leave. She was replaced on her Project position from mid-October 2006 – March 2007 by **Ivana Pavlek**, employee of RDA PORIN Ltd and former Project Technical Assistant.

# ASSISTANT ON GREEN ENTREPRENEURSHIP (AGE) – **Sanja Gasparac**, employee of Eko Liburnia, was working on the Project from April 2005 – January 2007 when she took maternity leave. She was replaced on her Project position from February – March 2007 by **Suzana Belosevic Romac**, employee of RDA PORIN Ltd.

# TECHNICAL ASSISTANT (TA) – **Ivana Pavlek**, employee of RDA PORIN Ltd, was working on this Project position from April 2005 – mid-October 2006 when she replaced Mirta Klaricic as PA/ASME1. From October 2006 – March 2007 she was replaced on position of TA by **Natasa Mikic Kezele**, employee of RDA PORIN Ltd.

##### **EXECUTION ACTIVITY 3 – HOLDING OF SIX LOCAL SD WORKSHOPS IN SELECTED PROJECT TOWNS/MUNICIPALITIES (CONTINUATION, APRIL – MAY 2006)**

Nine out of 15 planned half-a-day REGINA local workshops were organised and held in collaboration with selected towns/municipalities during the first Project year (see mid-term narrative report), while remaining six workshops were held at the beginning of the second Project year. These local workshops were attended by 30-37 participants from the local community, mostly existing and new entrepreneurs. The aim was to present direct information about the Project, sustainable development and "green" entrepreneurship to the potential beneficiaries (entrepreneurs).

Workshops were prepared and held by the members of the Project team and organised & hosted either by towns/municipalities or other Project stakeholders. During workshops participants were asked to fill-in the workshop evaluation questionnaire and invited to take part in following Project activity, being the entrepreneurial potential investigation (EPI).

Remaining six workshops were held as follows:

**10. Municipality of Lovran:** held in **Lovran** on **11<sup>th</sup> April 2006** in hotel "Excelsior" premises, attended by 37 participants: entrepreneurs, municipality government and the Project team. Workshop was organised by RDA PORIN Ltd. and hosted by the Municipality of Lovran.

**11. Town of Krk:** held in **Krk** on **19<sup>th</sup> April 2006** in Krk Town Hall, attended by 30 participants: entrepreneurs, town government and the Project team. Workshop was organised and hosted by Eko Liburnia and AgriBioCert Omisalj.

**12. Municipality of Vrbnik:** held in **Vrbnik** on **20<sup>th</sup> April 2006** in Vrbnik Municipality Hall, attended by 35 participants: entrepreneurs, municipality government and the Project team. Workshop was organised and hosted by Eko Liburnia and AgriBioCert Omisalj.

**13. Town of Novi Vinodolski:** held in **Novi Vinodolski** on **25<sup>th</sup> April 2006** in Novi Vinodolski Town Hall, attended by 35 participants: entrepreneurs, town government and the Project team. Workshop was organised by RDA PORIN Ltd. and hosted by the Town of Novi Vinodolski.

**14. Town of Mali Losinj:** held in **Mali Losinj** on **10<sup>th</sup> May 2006** in local Culture Hall, attended by 35 participants: entrepreneurs, town government and the Project team. Workshop was organised by RDA PORIN Ltd. and hosted by the Town of Mali Losinj.

**15. Town of Rab:** held in **Rab** on **15<sup>th</sup> May 2006** in Rab Town Hall, attended by 36 participants: entrepreneurs, town government and the Project team. Workshop was organised by RDA PORIN Ltd. and hosted by the Town of Rab.

This activity started as planned but lasted two and half months longer due to the reasons explained in the mid-term narrative report (mostly due to the unexpected waiting on filled-in questionnaires from towns/municipalities). At the end activity provided expected results (**15 local workshops** successfully organised and held in Project area towns/municipalities).

#### **EXECUTION ACTIVITY 4 – ENTREPRENEURIAL POTENTIAL INVESTIGATION (EPI) IN 15 MUNICIPALITIES (CONTINUATION, APRIL - JUNE 2006)**

Entrepreneurial potential investigation (EPI) was follow-up activity of the local SD workshops and represented the most important criteria for selection of direct Project beneficiaries. In its implementation Project team professionally examined individual business ideas related to "green" entrepreneurship of existing and new entrepreneurs in 14 selected towns/municipalities. It was expected that every local SD workshop (25-30 participants planned) will result on average with 10 "green" entrepreneurial ideas to be examined, and 5 promising businesses to be selected.

In a period from November 2005 - March 2006 Project team performed EPIs in seven out of 15 towns/municipalities, as follows: Rijeka (constantly through offices of Project partners), Vrbovsko (15 days after holding workshop), Skrad (two times), Delnice (two times), Klana (two times), Mrkopalj (two times), and Bribir-Vinodolska (two times). EPIs in municipalities where workshop was held in March are re-scheduled for the second Project year, as well as EPIs in six towns/municipalities where local workshops were held in April/May 2006. EPIs in remaining nine towns/municipalities were performed from April – June 2006.

Project EPI was conducted by the Project team on total of **151 existing and potential entrepreneurs**:

<b>Littoral sub region</b>	<b>106</b>	<b>Highlands sub region</b>	<b>36</b>	<b>Islands sub region</b>	<b>9</b>
1. Klana	18	7. Delnice	11	12. Krk	1
2. Lovran	1	8. Fuzine	5	13. Mali Losinj	-
3. Moscenicka Draga	3	9. Mrkopalj	6	14. Rab	6
4. Novi Vinodolski	8	10. Skrad	9	15. Vrbnik	2
5. Rijeka	69	11. Vrbovsko	5		
6. Vinodolska-Bribir	7				

Smaller number of EPIs performed in Islands sub region is result of the fact that local workshops in four selected islands' towns/municipalities were held at the very end of the previous activity (April-May 2006). For that reason Project team decided to continue with this activity after establishment of two Project info-points in this sub region.

To conclude, this activity started as planned and lasted four months longer than expected. At the end activity provided expected results (**151 "green" entrepreneurial ideas examined** in 14 out of 15 Project area towns/municipalities). All conducted EPIs are kept in Project database and they are available on request. Summary of conducted EPIs are attached to this report as attachments 1.

#### **EXECUTION ACTIVITY 5 – SECOND EVALUATION & SELECTION OF POTENTIAL "GREEN" ENTREPRENEURS (JUNE 2006)**

This activity represents final activity of the first Project year determining activities in its second year of implementation. It was envisaged that out of 150 completed EPIs every second "green" business idea will have a potential to grow into "green" enterprise, i.e. it was expected that 75 "green" businesses will be included in further Project activities. The final selection was based on known and objective EPI criteria and methodology sorting business ideas into quality groups.

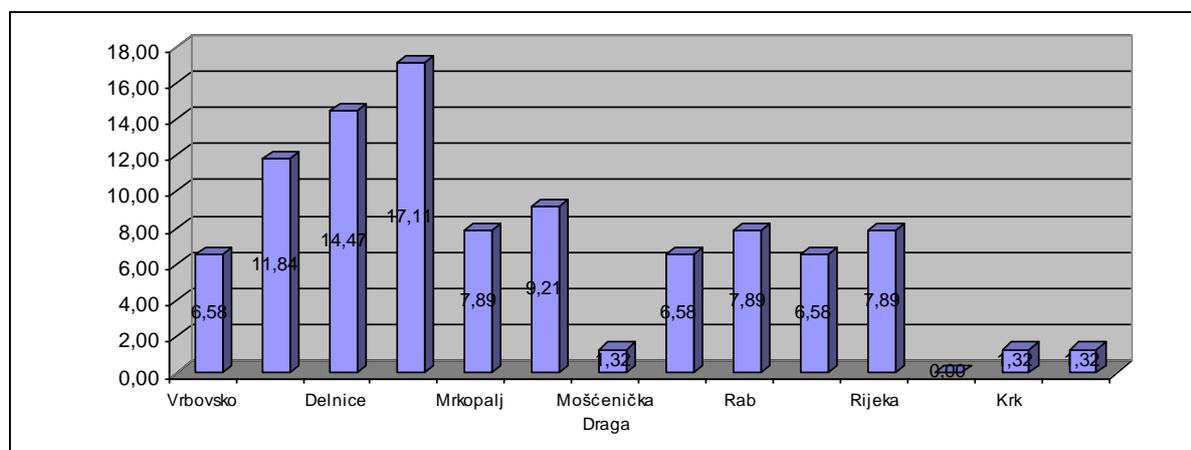
EPI consisted of five related activities performed by five-members of the Project team (ASME1, ASME2, EGE, AGE and TA):

- # Inquiry of the existing and new entrepreneurs in the form of questionnaire;
- # Individual interviews with each entrepreneur;
- # Additional discussions about possible problems;
- # Statistical analysis of data obtained through EPI on the field; and
- # Final judgement of presented entrepreneurial programmes with recommendations for follow-up.

First two activities were performed on the field (i.e. in selected towns/municipalities) while remaining three were completed in the Project partners' offices.

Out of 151 examined entrepreneurs, Project team selected **76** of them (**50,33%**) due to the quality of their business ideas and their interest shown in certified "green" entrepreneurship activities. Distribution of selected entrepreneurs by towns/municipalities was as follows:

Littoral sub region	32	Highlands sub region	36	Islands sub region	8
1. Klana	13	7. Delnice	11	12. Krk	1
2. Lovran	-	8. Fuzine	5	13. Mali Losinj	-
3. Moscenicka Draga	1	9. Mrkopalj	6	14. Rab	6
4. Novi Vinodolski	5	10. Skrad	9	15. Vrbnik	1
5. Rijeka	6	11. Vrbovsko	5		
6. Vinodolska-Bribir	7				



This activity also included selection of the best "green" entrepreneurs (minimum six) to take part in Project study tour to Italy. The basis for this final selection was existence of "green" certificates and/or inspection reports for products or services. Selection was done by PM/EGE1 in collaboration with the Project stakeholder AgriBioCert Omisalj, accredited by the Croatian Ministry of Agriculture and Forestry for **inspection and certification of organic production** according to the national Law on Organic Production of Agricultural and Food Products.

Selected best 12 "green" entrepreneurs were:

Entrepreneur	Production	Municipality	Sub region	Reason for selection
Craft MD Trade	Apiculture	Rab	Islands	Organic certificate 2005
Craft Majnaric	Apiculture	Delnice	Highlands	Organic certificate 2005

OPG Zafred	Oliviculture	Krk	Islands	Organic certificate 2005
Coop. Vidmar	Apiculture	Rijeka/Vrbovsko	Highlands	Organic certificate 2005
Pretty Co. Rupa	Import & Trade	Matulji	Littoral	Organic certificate 2006
Agro Tim Co.	Fruit Processing	Lokve	Highlands	Organic certificate 2006
Craft Demetra	Bakery	Klana	Littoral	Organic certificate 2006
OPG Travas	Vegetables	Lovran	Littoral	Organic certificate 2006
OPG Krajacic	Sheep growing	Vrbovsko	Highlands	Organic inspection 2006
Gorski Co.	Apiculture	Fuzine	Highlands	Organic inspection 2006
OPG Magriz	Cheese	Krk	Islands	PGO inspection 2006
Lovranske Vile Co.	Tourism	Lovran	Littoral	Organic food offer

This activity was completed with a three months delay but provided expected results:

# **76 potential "green" entrepreneurs selected** and included in further Project activities in 13 out of 15 Project area towns/municipalities;

# **12 existing "green" entrepreneurs** identified as candidates for the project study tour - 8 of them inspected & certified, 3 of them inspected and 1 pending inspection.

#### **PREPARATION ACTIVITY 5 – PROJECT STUDY TOURS TO ITALY (NOVEMBER 2006) AND AUSTRIA (MARCH 2007)**

In order to get better insight into Italian best "green" entrepreneurship practices, Project envisaged that a group composed of representatives of PORIN and Eko Liburnia and six selected Project beneficiaries with best potential to develop strong "green" businesses will visit Italy. It was planned that study tour will last for one week (two days for travel and five days of visit), consisting of toured visits to:

- # certified organic farms (plant production, animals growing, apiculture);
- # certified eco-agritourisms (environmentally friendly on-farm tourism);
- # certified eco-hotels and restaurants;
- # certified processing plants;
- # wholesale and retail facilities dealing with organic goods;
- # association of organic farmers; and
- # inspection and certification body.

The study tour was also to be used as an opportunity to define future cross-border cooperation among "green" entrepreneurs from Italy and Croatia, as well as among Projects partners and associates from two countries.

In planning of the study tour selected entrepreneurs complained that one week out of their regular work will be too much for them, so the Project team decided to split one week tour into two shorter study tours – one organised by Eko Liburnia to Italy in November 2006 (four days) and another organised by RDA PORIN to Austria in March 2007 (three days). On entrepreneurs request study tours were also shifted to winter months from planned summer/autumn period.

#### **STUDY TOUR TO ITALY, 23<sup>RD</sup> – 26<sup>TH</sup> NOVEMBER 2006**

In collaboration with APROBIO, association of organic producers of the Region Friuli-Venezia Giulia, Eko Liburnia organised four day study tour to Italy. Region Friuli-Venezia was chosen due to

its vicinity to the Project area – study tour did not require two days of travel like the previously chosen Region Emilia-Romagna.

Project study group consisted of ten persons:

1. Ranko Tadic, Eko Liburnia, PM/EGE1, study tour leader
2. Kristina Badurina, Eko Liburnia, EGE2
3. Ivana Pavlek, PORIN, PA/ASME1
4. Kristina Burina, PORIN, ASME2
5. Dusan Kastelan, MD Trade, Rab (certified organic apiculture)
6. Branko Vidmar, Eco Cooperative Vidmar, Rijeka (certified organic apiculture)
7. Ranko Lipovscak, Demetra, Klana (certified organic bakery)
8. Mirjenko Mrakovcic, OPG Magriz, Krk (sheep growing, oliviculture)
9. Vesna Mrakovcic, OPG Magriz, Krk (PGO sheep cheese production)
10. Ivan Krajacic, OPG Krajacic, Vrbovsko (sheep growing under organic inspection).

Study tour programme (attachment 2) was as follows:

*Thursday, 23rd November 2006*

- 09,00 Gathering of group in Rijeka and departure for Italy with three cars  
12,00 Arrival to organic holiday farm “Casa del Grivò” in Faedis (UD), accommodation & lunch  
15,00 Visit to organic vegetables farm “Saccavini”, Remanzacco (UD)  
17,00 Visit to organic butchery & shop “La Nuova Corte”, Udine  
18,30 Departure for “Casa del Grivò” & dinner

*Friday, 24th November 2006*

- 09,00 Visit to organic apiculture & shop “I colli di Buttrio”, Buttrio (UD)  
11,30 Visit to organic association “APROBIO”, Beano di Codroipo (UD)  
13,00 Lunch and visit to organic vinery “Frasca Li di Pagnut”, Faugnacco di Martignacco (UD)  
16,15 Visit to organic bakery “Arcano di Pinzano”, Rive d’Arcano (UD)  
18,00 Departure for “Casa del Grivò” & dinner

*Saturday, 25th November 2006*

- 09,00 Visit to biodynamic vegetables farm & shop “La nuova terra coop”, Zom. di Codroipo (UD)  
11,00 Visit to organic poultry farm & butchery “Cinello”, Flambro di Talmassons (UD)  
15,00 Visit to rural park & organic holiday farm “Altire di Polazzo”, Fogliano Redipuglia (GO)  
18,00 Departure for “Casa del Grivò” & dinner

*Sunday, 26th November 2006*

- 09,00 Meeting with ICEA representative (organic inspection & certification) at “Casa del Grivò”  
11,00 Visit to “Casa del Grivò” organic farm  
13,00 Lunch & departure for Croatia

### **STUDY TOUR TO AUSTRIA, 15<sup>TH</sup> – 17<sup>TH</sup> MARCH 2007**

In collaboration with association EUROVILLAGES PLUS, PORIN has organised three day study tour to Styrian Vulkanlandes, Austria. Study tour was organised as part of the cross-border cooperation among Austria, Slovenia and Croatia.

Project study group consisted of eleven persons:

1. Doris Sosic, PORIN, ESME, study tour leader
2. Kristina Badurina, Eko Liburnia, EGE2
3. Kristina Burina, PORIN, ASME2
4. Zeljko Juranic, "Nada" Vrbnik, Vrbnik (restaurant and vinery)
5. Karin Mimica, "Abisal" Co., Opatija-Ika (tourism agency, publishing)
6. Ivan Murn, "Ivan Murn" Co., Crikvenica (tourism agency)
7. Vojko Jeronic, "Merges" Co., Rijeka
8. Zrinko Jurisic, Coop "Zeleno i plavo" Rijeka (PGC indigenous and organic products)
9. Marinko Host, "Smrika", Viskovo (restaurant and pansion)
10. Hrvoje Pende, PGC, Dept. for tourism, entrepreneurship and agriculture
11. Ivana Briski, Skrad Tourism association.

Study tour programme (attachment 3) was as follows:

*Thursday, 15th March 2007*

- 11,15-12,30 Visit to the Innovation Centre in Auersbach & Lunch & Visit of Castle Kornberg  
16,00-18,00 Welcome meeting in the House of Regions in Kornberg & Dinner

*Friday, 16th March 2007*

- 09,00-11,00 Presentation of the project idea of Eurovillages, HistorikHotel  
11,00-14,00 Visit to land tourism accommodation & Lunch  
15,00 Visit to Vulcano-Ham-Factory  
17,00 Visit to Chocolate Manufactory Zotter & Dinner

*Saturday, 17th March 2007*

- 09,00 Visit to wine and farm tavern "Krispel"  
11,00 Visit to KostBar in Stainz b. Straden – Centre for regional culinary culture  
13,00 Lunch & Departure for Croatia

This activity was slightly changed (two study tours totalling seven days instead one envisaged study tour) and rescheduled but provided better results than expected since 12 different entrepreneurs from the Project area had an opportunity to get practical insight into Italian & Austrian best "green" entrepreneurship practices in fields of food production and tourism.

#### **EXECUTION ACTIVITY 6 – ASSISTANCE IN BUSINESS PLANS PREPARATION (APRIL-DECEMBER 2006)**

This activity was performed as the active consulting & advisory work with **76 existing and new entrepreneurs** selected through the Project conducted EPIs. Project partners and stakeholders (PINS and AgriBioCert) provided appropriate free of charge assistance in entrepreneurs' business concepts and plans preparation, including visits to the micro-locations of selected businesses.

Second aim of this activity was to create "green" SME network within Primorsko-Goranska County due to the fact that most of the selected businesses were complementary ones. For that matter beneficiaries were encouraged to establish associations and/or co-operatives for which Project secured legal advice (development of statutes and rules of procedure) and business plans assistance.

Project assisted in establishment of **two local associations** of agricultural producers:

# "Dobrinjstina", association of sheep and olive growers of municipality of Dobrinj, island of Krk in 2005 (sub regional association of Eko Liburnia); and

# “Lesa” Mali Losinj, association of sheep growers from islands of Cres and Losinj in 2007 (president is former employee of Eko Liburnia), to be inspected & certified for organic production in second part of 2007.

Furthermore, as indirect outcome of the Project activities, **regional cooperative “Zeleno i plavo”** (“*Green and Blue*”) was established in 2006 with the aim to promote and trade indigenous and organic food and beverages from the Project area. All members of the newly established cooperative (17 existing family enterprises from the PGC) were assisted by the Project team in their business plans preparation. PORIN also prepared business plans for the new cooperative whose members are employing more than 100 workers and had annual income of over 30 millions HRK in 2006.

Members of the regional cooperative “Zeleno i plavo” are following enterprises and their representatives (Project beneficiaries):

Enterprise	Representative	Production	Municipality	Sub region
A.C. Agroliburnija	Alma Cvjetkovic	Snails processing	Matulji	Littoral
A.C. Vrbnik	Slavko Zahija	Quality wine	Vrbnik	Islands
A.C. Gospoja*	Franjo Toljanic	Quality wine	Vrbnik	Islands
A.C.A. Apitrade	Zlatko Straser	Apiculture	Bakar	Littoral
E.A.C. Vidmar*	Branko Vidmar	Organic apiculture	Rijeka/Vrbovsko	Highlands
Okus mora Ltd.	Vesna Teljega	Fish processing	Novi Vinodolski	Littoral
Krajani Ltd.	Ivan Franolic	Fish processing	Malinska	Islands
Gorski Ltd.*	Damir Zanoskar	Organic apiculture	Fuzine	Highlands
Gorje Ltd.	Nedib Kurbegovic	Fruit & herbs liquors	Skrad	Highlands
Oleal Ltd.	Tomislav Mrakovcic	Olive oil & cosmetics	Punat	Islands
Kota Ltd.	Blazica Sveticki	Fruit & herbs liquors	Ravna Gora	Highlands
Vupik Co. - Pavlomisir	Miroslav Palinkas	Wine	Novi Vinodolski	Littoral
Craft Kotac	Vid Arbanas	Fruit & herbs liquors	Lokve	Highlands
Craft Adria fileti	Lino Lovrencic	Fish processing	Viskovo	Littoral
OPG Pavan	Katica Kovacevic	Sheep milk cheese	Krk	Islands
OPG Kamenar	Aleksandar Kamenar	Cow milk cheese	Cavle	Littoral
OPG Magriz*	Mirjenko Mrakovcic	Sheep milk cheese	Krk	Littoral

\* members of Eko Liburnia

After regional cooperative “Zeleno i plavo” was established, Primorsko-Goranska County and Town of Rijeka (RDA PORIN share-holders) donated 250.000,00 HRK (app. 34.000,00 EUR) for establishment of cooperative specialized shop in Rijeka which was opened on 22<sup>nd</sup> December 2006.

This activity started as planned and lasted four months longer than expected due to delays in previous activities implementation. However, it provided results better than expected:

# **76 entrepreneurs assisted** in preparation of their business concepts and/or plans (summaries of business plans are kept in Project database and they are available on request) from 13 out of 15 Project area towns/municipalities;

# **2 new local associations** of agricultural producers established at Islands sub region; and

# **regional cooperative** connecting 17 existing food production entrepreneurs from the Project area (including seven from towns/municipalities which have not participated in the Project) established and

operating – opening of PGC indigenous products shop in Rijeka.

### EXECUTION ACTIVITY 7 – SELECTION OF PORIN INFO-POINTS SITES (SEPTEMBER 2006)

Parallel with assistance to selected entrepreneurs, Project team continued with assistance to selected towns/municipalities. The aim was to ensure implementation of local "green" SME development policies and action plans which should result in creation of six PORIN info-points for local entrepreneurs. All municipalities within PGC had an equal opportunity to participate in this activity.

The selection criteria for determining six info-points were:

- # Project questionnaire filled-in by the town/municipality
- # number of potential beneficiaries (existing and new entrepreneurs participated at the local workshop and examined by EPI) within the town/municipality;
- # willingness of town/municipality to provide office and utilities for the info-point; and
- # existence of adequate personnel for the info-point co-ordinator job.

#### Project questionnaire

At the beginning of the Project appropriate **questionnaire** was developed with the aim to investigate towns/municipalities' general data, (non)existing rural development schemes, programmes and projects, including description of potential stakeholders (NGOs, existing and potential enterprises, technical and scientific institutions, etc.). Project questionnaire, together with official letter and brief information on the Project was sent to all 35 PGC towns/municipalities on **18<sup>th</sup> July 2005**.

By the end of August 2006 filled-in questionnaires were received from only **11 towns/municipalities**, as follows:

<b>Littoral sub region</b>	<b>4</b>	<b>Highlands sub region</b>	<b>4</b>	<b>Islands sub region</b>	<b>3</b>
1. Klana		5. Delnice		9. Krk	
2. Novi Vinodolski		6. Fuzine		10. Mali Losinj	
3. Rijeka		7. Skrad		11. Rab	
4. Vinodolska-Bribir		8. Vrbovsko			

All received filled-in questionnaires are kept in Project database and they are available on request. Brief analysis of received questionnaires is attached to this report as its attachment 4.

Concerning activities proposed by REGINA project the most interesting two for all 11 towns/municipalities were: (i) organic agriculture & food production, and (ii) ecotourism, as it can be seen from the following table:

REGINA activities of interest for town/municipality	Town/Municipality											
	1	2	3	4	5	6	7	8	9	10	11	
Organic food production (11)	+	+	+	+	+	+	+	+	+	+	+	+
Ecotourism (11)	+	+	+	+	+	+	+	+	+	+	+	+
Eco-agritourism (8)	+	-	-	+	+	+	-	+	+	+	+	+
SMEs advisory service (8)	+	+	-	+	-	-	+	+	+	+	+	+
Waste management (6)	+	+	+	-	-	-	-	+	+	-	+	+
LA21 & sustainable development (6)	+	-	+	-	-	-	+	-	+	+	+	+
Sustainable forestry & wood pr. (4)	+	+	-	-	-	+	-	-	-	-	-	+
Renewable energy sources (2)	-	-	-	-	-	-	-	-	+	-	-	+
Other certified eco activities (1)	-	-	-	-	-	-	-	-	-	-	-	+
Activities proposed by LG (1)	-	-	-	-	-	-	-	-	-	+	-	-

All towns/municipalities have shown an interest in continuation of the Project activities through PORIN info-points. Finally, at the meeting held in Rijeka on 8<sup>th</sup> September 2006 during which third Project evaluation was performed, Project team selected six info-points locations (two per sub region), as follows:

Littoral sub region	2	Highlands sub region	2	Islands sub region	2
1. Klana		3. Delnice		5. Krk	
2. Novi Vinodolski		4. Vrbovsko		6. Rab	



In Littoral sub region Project team did not have any problems with selection of two info-points locations since Rijeka was not taken into consideration (PORIN's head office), and two neighbouring communities Town of Novi Vinodolski and Municipality of Vinodolska decided to share the costs of one joint info-point located in **Novi Vinodolski**. Second littoral info-point will be located in **Klana**.

In Highlands sub region Municipality of Skrad was excluded due to the existence of the entrepreneurial incubator PINS which is already providing that type of services (Project stakeholder). Out of the remaining three towns/municipalities Project team decided to locate info-points in **Delnice** and **Vrbovsko** due to the better results in selection criteria of budget, area, population, number of local government employees and Project beneficiaries included:

SELECTION CRITERIA	DELNICE	VRBOVSKO	FUZINE
Budget (million HRK)	22,5	27,3	11,7
Area (sq.km)	230	280	86
Population	6.262	6.047	1.855
Local government employees	14	18	4
Project beneficiaries	5	11	5
Certified eco businesses	1	1	-

The most difficult job was to select two info-points in Islands sub region among candidates of Krk, Rab and Mali Losinj. Selection criteria of budget, area, population, number of local government employees and Project beneficiaries included were as follows:

SELECTION CRITERIA	KRK	RAB	MALI LOSINJ
Budget (million HRK)	48,7	54,2	37,0
Area (sq.km)	111	102	223
Population	5.491	9.480	8.388
Local government employees	17	30	35
Project beneficiaries	1	6	-
Certified eco businesses	1	1	-

Project team finally decided to select:

(i) **Rab** due to the budget and population criteria, strong willingness of the local government to establish the info-point, geographic distance and isolation from the rest of the county and interest shown in all environmentally friendly activities proposed by the Project.

(ii) **Krk** due to the fact that this info-point will cater for six municipalities besides Town of Krk (Baska, Dobrinj, Malinska-Dubasnica, Omisalj, Punat and Vrbnik), covering total area of 403 sq.km and inhabited by population of 17.860 inhabitants.

Concerning Mali Losinj PORIN will most probably open one info-point there in the next future under condition that Town of Cres also participates in its operation and financing. Another reason for rejection of Mali Losinj candidature was the fact that entrepreneurial incubator PLAT-IN, established jointly by the towns of Cres and Mali Losinj, legally still exists but is inactive.

Activity was held as planned and provided expected results (location for six info-points selected, two per sub region).

#### **PREPARATION ACTIVITY 6 – DEVELOPMENT OF CURRICULA FOR THE INFO-POINTS' CO-ORDINATORS WORKSHOP (OCTOBER – NOVEMBER 2006)**

Based on results and findings of the previous Project activities (questionnaires received, EPIs and business concepts & plans completed), members of the Project team in collaboration with two Croatian ministries developed complete curricula for the info-points' co-ordinators workshop was developed. Curricula comprised lectures necessary for carrying out of basic business and technical advisory services aimed to "green" SMEs (attachments 5 to this report).

Activity was held as planned and provided expected results (workshop curricula developed).

#### **EXECUTION ACTIVITY 8 – HOLDING OF WORKSHOP FOR INFO-POINTS CO-ORDINATORS (DECEMBER 2006)**

Project envisaged that two co-ordinators will be trained for each info-point – one for business and other for technical advisory services. Basic training for selected staff was provided by the Project in a form of a two-day workshop carried out in PORIN head office in Rijeka from 4<sup>th</sup>-5<sup>th</sup> December 2006.

Workshop agenda was as follows:

Monday, 4<sup>th</sup> December 2006

Time	Topic	Lecturer
09,45-10,00	Welcome coffee	
10,00-10,15	Presentation of REGINA project	Ranko Tadic, Eko Liburnia
10,15-10,35	Presentation of RDA PORIN	Doris Sosic, PORIN
10,35-10,55	Presentation of NGO Eko Liburnia	Ranko Tadic, Eko Liburnia

10,55-11,15	Programmes for SMEs support in Croatia	Bruno Radojica, MELE
11,15-11,30	Programmes for SMEs support in PGC	Mladen Brajan, PGC
11,30-12,30	Presentations of town/municipalities – info-points	Towns/municipalities represent.
12,30-14,00	Lunch	
14,00-14,30	Basics of certified “green” entrepreneurship	Ranko Tadic, Eko Liburnia
14,30-15,00	Organic agriculture and food production	Ranko Tadic, Eko Liburnia
15,00-15,30	Certification of organic products (HR & EU)	Ranko Tadic, Eko Liburnia
15,30-16,00	Certified forms of tourism	Kristina Badurina, Eko Liburnia
16,00-16,45	Other certified “green” economic activities	Ranko Tadic, Eko Liburnia
16,45-17,45	Presentation of SUCCESS project & Aarhus Convention and its implementation at local level	Ranko Tadic, Eko Liburnia
17,45-18,00	Discussion and conclusions of the first day	
18,00	Dinner	

Tuesday, 5<sup>th</sup> December 2006

Time	Topic	Lecturer
09,45-10,00	Welcome coffee	
10,00-10,30	Entrepreneurial processes	Doris Susic, PORIN
10,30-11,00	Establishment of companies and crafts	Anita Klanac, PORIN
11,00-11,30	Rural development programmes in Croatia	Karmen Sinkovic, MAFWM
11,30-12,00	Business plan preparation	Doris Susic, PORIN
12,00-12,30	Coffee break	
12,30-13,30	Regional development planning	Doris Susic, PORIN
13,30-14,00	Collaboration for development - example of clusters	Doris Susic, PORIN
14,00-15,30	Lunch	
15,30-16,30	EU funding – example of PORIN projects	Doris Susic, PORIN
16,30-17,00	Foreign investments – example of ICPR	Darko Jardas, PORIN
17,00-17,30	Entrepreneurial info-point – example of PIC	Ivana Pavlek, PORIN
17,30-18,00	Entrepreneurial info-point – example of PINS	Stela Mulc, PINS
18,00-18,15	Discussion and conclusions of workshop	

Two-day workshop was attended by 25 participants:

# six members of the Project team, four of them lecturers (PM/EGE1, ESME, EGE2, PA/ASME1, ASME2 and AGE);

# representative of the Ministry of Economy, Labour and Entrepreneurship – MELE (lecturer);

# representative of the Ministry of Agriculture, Forestry and Water Management – MAFWP (lecturer);

# representative of the Primorsko-Goranska County – PGC (lecturer);

# two lecturers from PORIN and one from PINS;

# mayor of the Town of Vrbovsko and vice-mayor of the Town of Delnice;

# representatives of towns of Rijeka and Crikvenica;

# seven selected info-points coordinators from Delnice (1), Klana (1), Krk (2), Vinodolska (1) and Vrbovsko (2); and

# two participants from Municipality of Kostrena.

Project team also invited representatives of the Ministry of the Sea, Tourism, Transport and Development and Ministry of Foreign Affairs and European Integrations as lecturers but without success. Concerning Project info-points, only Rab representatives excused themselves.

Activity was held as planned and provided expected results (info-points' coordinators trained).

## **EXECUTION ACTIVITY 9 – INFO-POINTS IN OPERATION (FROM MAY 2007)**

After third Project evaluation, Project team sent letter of interest with small questionnaire attached to six selected towns/municipalities in October 2006 (attachments 6 to this report). Based on positive response to this letter it was expected that info-points will start with operation after holding of info-points' coordinators workshop, i.e. in January 2007.

However, due to the rather long administrative procedures on towns/municipalities' side (securing premises and funds for its operation in its budget), info-points started with operation after signing of agreement with the RDA PORIN (attachment 7 to this report) from May 2007, as follows:

1. REGINA info-point **Vrbovsko**, opened on 17<sup>th</sup> May 2007 (attachments 8)

St. Dobra 3, Vrbovsko

Info-point coordinator: Mr. Tomislav Heski

2. REGINA info-point **Rab**, opened on 21<sup>st</sup> May 2007 (attachments 9)

Trg Municipium Arba 2, Rab

Info-point coordinator: Mr. Kruno Matic

3. REGINA info-point **Novi Vinodolski**, opened on 28<sup>th</sup> May 2007 (attachments 10)

St. Kralja Tomislava 6, Novi Vinodolski

Info-point coordinator: Ms. Ivona Brljacic

4. REGINA info-point **Klana**, opened on 18<sup>th</sup> June 2007 (attachments 11)

Multimedija centre Klana, Vatrogasni dom bb, Klana

Info-point coordinator: Ms. Zeljka Sarcevic

5. REGINA info-point **Delnice**, opened on 26<sup>th</sup> June 2007 (attachments 12)

St. Ante Starčevića 4, Delnice

Info-point coordinators: Ms. Lidija Mihajlovic, Ms. Martina Petrakovic and Ms. Zeljka Lukic

6. REGINA info-point **Krk**, to be opened after premises reconstruction in July/August 2007 (attachments 13)

Info-point coordinator: Mr. Sasa Grgantov

As planned Project provided necessary IT equipment and furniture for all six info-points in value of EUR 2,000.00 each. According to agreement between RDA PORIN and six towns/municipalities salary of the info-point coordinators will be paid 50:50 %, while towns/municipalities will cover costs of utilities in its full amount for the first year of operation.

During first months of info-points` operation Project partners and associates will provide necessary assistance to info-points coordinators through holding of lectures and workshops developed by the Project aimed to local entrepreneurs.

On 26<sup>th</sup> June 2007 in RDA PORIN premises **second workshop for info-points' co-ordinators** was held.

This activity started with four months delay but provided expected results (**5 info-points** opened and operational, **one info-point** approved, to become operational in July/August 2007).

## **EXECUTION ACTIVITY 10 – FINAL REPORT PRESENTATION (JULY 2007)**

Final report was prepared in June 2007 after opening of five Project info-points. This report will be presented to the general public in July 2007.

- 2.2. What is your assessment of the results of the Action? Include observations on the extent to which foreseen specific objective and overall objectives were met and whether the Action has had any unforeseen positive or negative results. (please quantify where possible; refer to Logframe Indicators).

REGINA project had **three overall objectives**:

# to **improve sustainable development of the rural areas** of PGC through implementation of its own development model based on similar EU experiences (support to certified "green" entrepreneurship) and model developed by the Interreg III B – CADSES project SIMOCA;

# to **strengthen human potentials for economic growth** through establishment of partnership with sustainable development stakeholders from selected Project towns/municipalities of PGC; and

# to create a **reliable support system to "green" entrepreneurs** from rural areas of the PGC through business and technical advisory service carried out by six Project initiated REGINA info-points.

**Specific objective** of REGINA project was to **increase number of economically profitable, environmentally acceptable and socially just enterprises** within the rural areas of Primorsko-Goranska County.

Judging by the expected results, presented in the REGINA project Logical Framework, it can be stated that foreseen specific objective and overall objectives were met, i.e. the Action had foreseen positive results, as follows:

# **35 towns/municipalities** from Primorsko-Goranska County contacted (five more than planned), **15** of them actively involved in project activities (as planned) through holding of local workshops, entrepreneurial potential investigation (EPI) performed and business advisory services ensured.

# **78 participants** (on average 26 per workshop, as planned) attended three sustainable development **sub regional workshops** (highlands, littoral, and islands), being representatives of selected 15 towns/municipalities and representing different sustainable development stakeholders (local government, business community, non-governmental sector).

# **507 participants** (on average 33.8 per workshop, more than planned) attended 15 sustainable development **local workshops**, being potential beneficiaries (entrepreneurs) to whom Project team presented direct information about the Project, sustainable development and "green" entrepreneurship.

# **151 business ideas** of existing and potential entrepreneurs (one more than planned) were examined by the Project team through the **entrepreneurial potential investigation (EPI)**.

# **76 business concepts and/or plans** of selected existing and potential entrepreneurs (one more than planned) assisted by the Project team in its preparation.

# **12 selected enterprises** assisted by the Project in provision of environmentally-friendly inspection and certification of their products and services (in 2004 when REGINA project proposal was submitted there were not any environmentally-friendly certified businesses existing).

# **12 selected entrepreneurs** attended Project organised study tours to Italy (November 2006) and Austria (March 2007).

# **6 REGINA entrepreneurship support info-points** with trained personnel established and equipped with assistance from the Project.

2.3. What has been the outcome on both the final beneficiaries &/or target group (if different) and the situation in the target country or target region which the Action addressed?

REGINA project had **two principal target groups**:

# **sustainable development stakeholders in 15 selected municipalities** of CPG (representatives of local self-government, business community, NGOs); and

# minimum of **75 direct Project beneficiaries** – existing and new "green" entrepreneurs with emphasis on women, youth, returnees from urban to rural areas and presently unemployed population.

Outcomes of the Project concerning principal target groups were as follows:

<b>Estimated number of direct and indirect beneficiaries</b> (according to Project proposal):	<b>Achieved number of direct and indirect beneficiaries:</b>
- 30 towns/municipalities (local self-government, businessmen, NGOs) to be inquired	- 35 towns/municipalities inquired, 15 included in Project activities
- 45 participants of 3 sub regional workshops	- 78 participants attended sub regional workshops
- 300-450 participants of 15 local workshops	- 507 participants attended local workshops
- minimum of 150 individuals whose entrepreneurial potential will be investigated	- 151 individuals whose entrepreneurial potential was investigated by the Project team
- 75 selected entrepreneurs to be assisted (business plan, access to loan, advisory service)	- 76 selected entrepreneurs assisted (business plan, access to loan, advisory service)
- 6-12 info-points co-ordinators to be trained	- 13 info-points co-ordinators trained during two project workshops (December 2006 and June 2007)

Project partners were of the opinion that sustainable development of rural areas must be completely in the hands of local population and cannot be directed from national and regional centres. However, to achieve development it is necessary that every individual living in the rural area have normal access to information and employment, which, unfortunately, was not the case before implementation of the REGINA project.

For that reason REGINA established six PORIN info-points in different areas of PGC in order to assist birth of as many as possible new enterprises with economically profitable, environmentally acceptable and socially just activities, as well as to assist rural communities and their sustainable development stakeholders in creation and implementation of their Local Agenda 21 processes.

Project actions were absolutely relevant to the selected target groups because they:

- provided informal education and training on sustainable development principles, SME support schemes and "green" entrepreneurship technologies, standards and regulations;
- ensured constant flow of information through REGINA info-points;
- ensured regular advisory services for rural entrepreneurs; and
- established co-operation with similar rural areas in Italy and Austria.

2.4. Please list all publications (and no. of copies) produced during the Action on whatever format, amongst others containing new approaches, innovative ways of communicating... (please enclose a copy of each item, except if you have already done so in the past).

As planned Project produced:

# **Curricula for sub regional workshops** (15 lectures) – enclosed as attachment 4 to the mid-term report;

# **Curricula for local workshops** (17 lectures) – enclosed as attachment 5 to the mid-term report; and  
# **Curricula for info-points co-ordinators` workshop** (23 lectures) – enclosed as attachment 5 to this report.

All publications were distributed **free of charge** in form of CD to all workshops` participants, as well as to other interested individuals by the Project partners and Project created info-points.

- 2.5. Please list all contracts (works, supplies, services) above 5000€ awarded for the implementation of the action since the last interim report if any or during the reporting period, giving for each contract the amount, the award procedure followed and the name of the contractor.

Only one contract (procurement of IT equipment for six info-points) above 5,000 € was awarded during implementation of the REGINA action (attachments 14 to this report).

The award procedure was as follows:

- (a) four specialized companies from the Project area were invited to send their pro-forma invoices to the Project team, out of which three of them have done it on time.
- (b) **Project evaluation committee**, comprising of Ivana Pavlek, Natasa Mikic Kezele and Ranko Tadic, on 15<sup>th</sup> March 2007 decided to accept the offer from **“Balaena“ Ltd.**, Luzine /1-4/, Rijeka, being the best one in both technical and financial terms (attachment 14-1).
- (c) on the basis of the Project evaluation committee decision, RDA PORIN and “Balaena“ Ltd. on 19<sup>th</sup> March 2007 have signed the contract no. 66/07 on total amount of 59.598,00 HRK excluding VAT (attachment 14-2), including official order form to the contractor (attachment 14-3).
- (d) contracted IT equipment (six sets of equipment comprising Pentium PC, colour laser printer and digital camera each) was supplied by the contractor on 22nd March 2007 which is proved by its bill/bill of load (attachment 14-4).

- 2.6. Describe if the Action will continue after the support from the European Community has ended. Are there any follow up activities envisaged? What will ensure the sustainability of the Action?

Work carried out by REGINA project will continue after the support from the European Commission has ended through regular operation of six Project created info-points in different parts of Primorsko-Goranska County (two in littoral apart from Rijeka, two in highlands and two on the islands). Info-points are in full operation from May-July 2007 and co-financed by RDA PORIN and six selected towns/municipalities.

Sustainability of the action is ensured through official collaboration established between the two Project partners and local governments of the six selected towns/municipalities (see attachment 7).

- 2.7. Has the Action promoted gender equality, disabilities....? If yes, please explain<sup>3</sup>

REGINA action was promoting gender equality since target group of existing and new "green" entrepreneurs had an emphasis on women entrepreneurs, as well as on youth, returnees from urban to rural areas and presently unemployed population. Gender equality can be seen from the following two figures:

# out of 151 entrepreneurs whose business ideas were examined by the Project team through the entrepreneurial potential investigation (EPI) **45 was women (30%)**.

# out of 12 selected existing enterprises (total of 19 persons employed) assisted by the Project team in provision of organic inspection and certification of their products and services, **9 were women (47%)**.

---

<sup>3</sup> To refer to EC Guidelines on gender equality, disabilities...

2.8. How and by whom have the activities been monitored/evaluated? Please summarise the results of the feedback received, including from the beneficiaries.

All REGINA activities were easily measurable, therefore it was not difficult to evaluate them both internally (by the Project team) and externally (by the target groups i.e. beneficiaries). After every semester Project has its periodic internal evaluation resulting in concrete action:

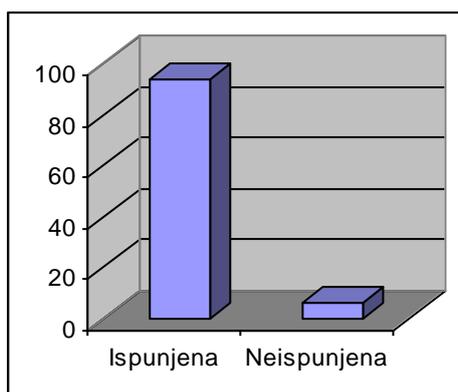
# **First evaluation** – Selection of 15 out of 35 towns/municipalities within PGC.

Although PGC town/municipalities showed different interest in the Project, only one of them actually refused to participate (Municipality of Matulji) and 15 of them successfully filled-in the Project questionnaire which was prerequisite for the holding of the following Project activities in their area (workshop, EPI, business advisory assistance to entrepreneurs).

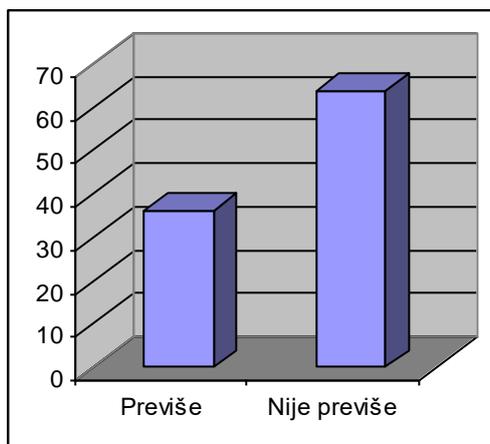
# **Second evaluation** – Selection of 75 Project beneficiaries with good “green” business idea (potential "green" entrepreneurs)

Project local workshops in 15 different town/municipalities were attended by 507 participants. External evaluation was done by project beneficiaries themselves through filling-in of questionnaires after holding of every local workshop. Results of analysis of questionnaires collected after holding of **15 local workshops** were as follows:

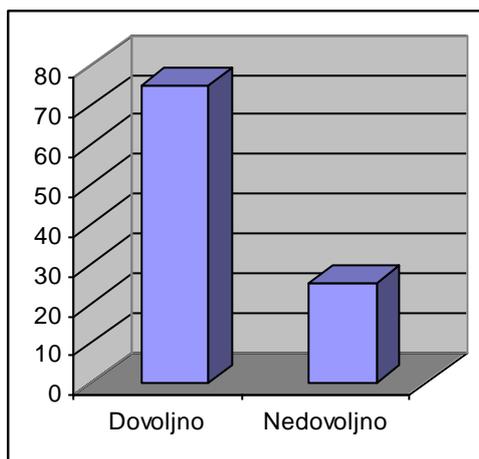
Q1. Fulfilment of participants' expectations : **fulfilled (94%)** / not fulfilled (6%):



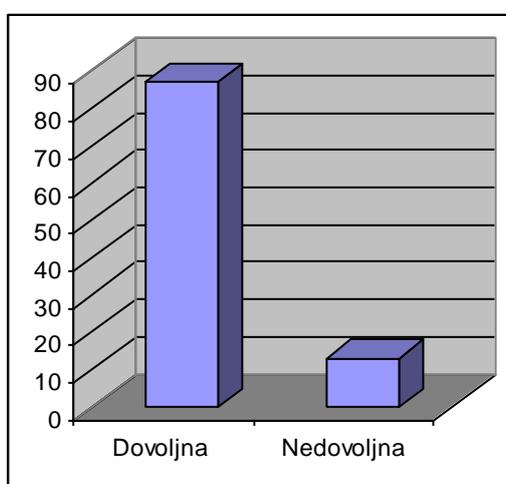
Q2. Share of theory in curricula: too much theory (36%) / **not too much theory (64%)**



Q3. Share of practical examples in curricula: **sufficient (75%)** / not sufficient (25%)



Q4. Possibilities for active participation/discussion: **sufficient (87%)** / not sufficient (13%)



**Average marks for workshop's elements (from 1-5):**

1. Contents - 4.31
2. Written materials - 4.62
3. Lecturers – from 4.08 - 4.79
4. Understanding – 4.61
5. Possibilities for active participation – 4.46
6. Workshop premises – 4.36
7. Workshop performance/organisation – 4.43

**TOTAL AVERAGE MARK 4.46**

Internally, Project team members performed 151 EPIs out of 507 participants and selected 76 Project beneficiaries with good “green” business idea, out of which 12 were inspected & certified by the end of the Project.

# **Third evaluation** – Selection of 6 out of 15 towns/municipalities for REGINA info-points (evaluated and monitored both internally by the Project team and externally by town/municipalities as the target group).

# **Fourth evaluation** – Six REGINA info-points in operation & public presentation of the project results 8to be evaluated and monitored during Project follow-up by both target groups).

2.9. What has your organisation/partner learned from the Action and how has this learning been utilised and disseminated?

When PORIN applied for this project in June 2004 it was operating as the Town of Rijeka entrepreneurial incubator. Since September 2004 PORIN became Regional Development Agency for the whole area of Primorsko-Goranska County. REGINA allowed RDA PORIN to learn more about sustainable rural development and "green" entrepreneurship and to include some predominantly rural development activities (agriculture, fishing and forestry) in the scope of its everyday's work. Furthermore, REGINA allowed PORIN to promote its activities outside boundaries of the County's capital Rijeka.

Lessons learned through REGINA project PORIN intends to use in its future sustainable rural development projects, as well as to disseminate them in other regions of Croatia through association UHIPP Zagreb.

### 3. Partners and other Co-operation

---

3.1. How do you assess the relationship between the formal partners of this Action (i.e. those partners which have signed a partnership statement)? Please specify for each partner organisation

The relationship between partners of this project proved successful and beneficial to the both. Lead partner PORIN had a lot of experience in SMEs development and during implementation of this project it changed its mission from an entrepreneurial incubator of the Town of Rijeka into the PGC regional development agency. Implementation of the REGINA project made this transition much smoother allowing RDA PORIN to be better known in rural areas of the county. Within the Project RDA PORIN participated in all project activities and provided its administration.

NGO Eko Liburnia Rijeka was chosen as an equal partner to RDA PORIN due to its experience and expertise in "green" entrepreneurship, as well as due to its successful previous projects in rural areas of the PGC. Within the Project Eko Liburnia participated equally in all project activities and provided its management.

3.2. Is the partnership to continue? If so, how? If not, why?

Project established partnership will continue through regular operation of six REGINA info-points after Project officially terminates, as well as through envisaged cooperation on new similar projects.

3.3. How would you assess the relationship between your organisation and State authorities in the Action countries? How has this relationship affected the Action?

REGINA project was positively evaluated by the Ministry of the Economy, Labour and Entrepreneurship and the Ministry of Agriculture, Forestry and Water Management, who supported the Project implementation through regular supply of information concerning governmental programmes in support to "green" entrepreneurship which were presented to participants of sub regional and local workshops, as well as workshop for info-points` coordinators.

3.4. Where applicable, describe your relationship with any other organisations involved in implementing the Action:

- Associate(s) (if any)
- Sub-contractor(s) (if any)

Project had two important collaborators/sub-contractors in its implementation. Entrepreneurial incubator PINS Skrad was stakeholder for the Highlands sub region and participated in all sub regional activities. For some of them it was subcontracted by the Project (organisation and hosting of Highlands` workshops, EPI, business advisory services). In Project follow-up it will play important role in regular operation of the two sub regional info-points (Delnice and Vrbovsko).

Cooperative AGRIBIOCERT Omisalj was stakeholder for Islands sub region and participated in all sub regional activities. For some of them it was subcontracted by the Project (organisation and hosting of some Islands` and Littoral workshops, "green" entrepreneurship advisory services including eco-inspection and certification). In Project follow-up it will play important role in regular operation of the two sub regional info-points (Krk and Rab) and providing eco-inspection and certification services and information to the whole REGINA network.

- Final Beneficiaries and Target groups

Project partners established good relationship with local communities and governments of all 15 participating towns/municipalities from Primorsko-Goranska County where local workshops were held and entrepreneurial potential investigation (EPI) performed.

Stronger relationship was established with local governments of six towns/municipalities with whom agreement on future cooperation was signed and info-points opened (Delnice, Klana, Krk, Novi Vinodolski, Rab and Vrbovsko).

Concerning entrepreneurs, being the second Project target group, strong relations were established with all project assisted certified businesses, as well as with the members of the regional cooperative "Zeleno i plavo" and two new local associations of agricultural producers.

- Other third parties involved.

### 3.5. Where applicable, outline any links you have developed with other actions

First project representing logical follow-up of REGINA activities is trans-boundary project "BIOLFISH - Programme for the Quality Improvement and the Valorisation of Olive Oil and Seafood Products from Sustainable Fishery, Organic Agriculture and Breeding on the Adriatic Coast".

Project will be implemented in two counties of Croatia by Eko Liburnia, assisted by PORIN in PGC, from August 2007 until June 2008 in collaboration with ten partners from Italy and Albania. Project is co-financed by the EU INTERREG/CARDS-PHARE "Adriatic New Neighbourhood" Programme (90%) and project partners/stakeholders.

- 3.6. If your organisation has received previous EC grants in view of strengthening the same target group, in how far has this Action been able to build upon/complement the previous one(s)? (List all previous relevant EC grants).

- 3.7. How do you evaluate co-operation with the services of the Contracting Authority?

Co-operation with the services of the Contracting Authority was satisfactory but rather formal. For Project partners it was rather disappointing that representatives of the Contracting Authority never took part in any of the numerous public Project activities.

## 4. Visibility

---

How is the visibility of the EU contribution being ensured in the Action?

In all oral and written Project presentations and documents, including press conferences and workshops proceedings, EU significant contribution to the Project was regularly stated which can be clearly seen from all attachments to both mid-term and this report. Furthermore, REGINA info-points signposts will ensure visibility of the EU contribution in this Action in the future.

**Project partners do not have any objection that this report is published on EuropeAid Co-operation Office website?**

Name of the contact person for the Action: ...Ranko Tadić.....

Signature: .....Location: .....Rijeka.....

Date report due: ...31<sup>st</sup> March 2007.....Date report sent: ...29<sup>th</sup> June 2007.....